

**'SUN-SAILING' YACHT CHARTERING - BOOKING PROCEDURE**

Updated 2018

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We propose different sailboats and yachts. Each one has different qualities, pricing structures and menu selections. Our job is to present these options and help to book the vessel that is right for you.

**How do I reserve and secure my boat choice and dates?**

- 1) First determine the size & accommodation of the yacht you're interested and your departure port.
- 2) You have also to determine the exact dates of your cruise duration, (Saturday to Saturday).
- 3) Will you need a skipper or someone from your group is competent and qualified to sail the yacht?

**Yacht charter booking & confirmation:**

If you have a total budget or a budget per person, we can direct you more easily. Upon receiving your final decision on boat choice, fixed dates and final rental cost, we will check the availability so we will put a hold on your dates & yacht for you. To secure a hold date, it is required an initial deposit.

A hold means that we will hold your dates and yacht choice for the next 3-5 working days, in order to confirm your rental by an initial deposit. Deposit amounts vary from yacht to yacht and depending of early or late booking date ((35% - 100%).

Please note that, if your rental is not confirmed within the said period, we cannot hold longer your option for your boat and dates. In this case, there is a great risk that your boat will switch to another charterer who is waiting for the same dates.

Balances must be settled in total 30 days prior embarkation date. An amount of euros 500 can be settled upon embarkation by cash only. It is very easy to recover cash from your bank account, through ATM machines of Greek banks 24 / 24h. In any case, the total charter fee must be settled and received in full prior the yacht departure.

**Booking and Charter-Party Agreement:**

In order to complete the yacht rental, a charter party needs to be signed between the contracting parties. All yacht rentals in Greece are based on a standard charter Agreement (official document in 5 copies).

The charterer has to read carefully the charter-party which includes details regarding payment, delivery and redelivery of the yacht, security guarantee, dates of chartering and more. The charter-party has to be signed after the charter is booked.

In order to complete the charter Agreement we will need: full name, postal address, nationality and a copy of ID card of the Charterer. We also will need copy of a document proving his/her sailing experience. The amount of yacht chartering is shown only on the charter party. All extra charter costs (fuel, skipper, outboard, end cleaning, etc) can be reported as options only, otherwise they will incur additional tax.

For the departure of yacht, your original documents are required from the Port Authorities, (ID card, passport and sailing license).



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### **Responsibilities:**

- 'SUN-SAILING', the Charterer and Yacht Owner: To comply with the terms of the charter-party and of our booking & cancellation policy.

### **1. Booking cancellation by the Charterer after the initial deposit and prior of charter period:**

Any cancellation must be notified to us by e-mail or by letter and will be settled as follows: (€ 100 will be deducted for management and bank charges):

*Cancellation 90 days prior to embarkation: no deduction (-100 €).*

*Cancellation 89 - 60 days prior to embarkation: 35% withholding (+ 100 €).*

*Cancellation 59 - 30 days prior to embarkation: 50% withholding (+ 100 €).*

*Cancellation less than 29 days prior to embarkation: withholding of 100%*

-- We will attempt to rebook any last minute cancellations, according to the charter period and our discretion. We will do always our very best to accommodate requests for date changes within the running year, given suitable availability.

-- 'SUN-SAILING' will refund the said deposits in total (-100€) only if he succeeds in letting the Yacht to another Charterer for the same period and under similar conditions. However please understand that, if you cancel at short notice for whatever reason and we cannot rebook your dates, then we must adhere to our cancellation policy as above.

### **2. Modification by 'Sun-Sailing' or by the Owner:**

In the event of unforeseen circumstances could arise last minute before the delivery of the yacht to the charterer ("force majeure, serious accident, loss of vessel, yacht becomes in unseaworthy condition, etc) 'Sun-Sailing' or Yacht Owner, reserves the right to offer another similar boat (length and accommodation). *This would not be a sufficient reason for any refund, indemnity or chartering cancellation.*

**NOTICE:** *All suggested wessels are insured against: Third party liability, sea pollution and serious damages to the hull, machinery and equipment. However, any personal accident on-board or on land is not covered. We advise an extra personal insurance for the duration of charter. More info online here: <https://www.iskipper.fr/sccm/index.php/espacecontrat/ajouterAuContrat>*

### **Useful information:**

You can confirm your booking from here: [https://sunsailing.eu/e\\_online\\_credit\\_card\\_payment.html](https://sunsailing.eu/e_online_credit_card_payment.html)

*(The completion of your initial deposit means the full acceptance of all our terms and conditions of yacht chartering and of booking procedure).*

*Any sailboat charter in Greece is always a 'bareboat charter' even with a local skipper, in distinction with a permanent crewed vessel. At least one sailing license is required to rent a sailboat in Greece. More info here: [https://www.sunsailing.eu/eu-folders/ss-yacht\\_chartering-greece.pdf](https://www.sunsailing.eu/eu-folders/ss-yacht_chartering-greece.pdf)*