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'SUN-SAILING' GREECE YACHT CHARTER BOOKING CONDITIONS

We propose different sailboats and yachts. Each one has different qualities, pricing structures and menu selections. Our job is to present these options and help to book the vessel that is right for you.

First steps:

- 1) Determine size & accommodation of yacht and departure/return ports.
- 2) Also determine exact dates of your cruise duration (Saturday to Saturday).
- 3) Will you need a skipper or you are competent and qualified to sail a yacht?

Yacht charter booking & confirmation procedure:

Upon receipt of your final decision on yacht selection and dates, we will check our availability. Once we have agreed your yacht choice and final rental amount, we will put the yacht on hold for your dates. To ensure hold dates, an initial deposit required (35% 100% depending on early or late booking date) within the next 3-5 business days, in order your rental to be confirmed.

Balances must be *paid* & *received* in total 40 days prior embarkation date. An amount of euros 500-1000 for any 'extras' can be paid on spot by cash only. *It is very easy to recover cash from your bank account, through ATM machines of Greek banks* 24 / 24h.

Booking and Charter-Party Agreement:

A charter party needs to be signed between the contracting parties (official document in 5 copies). It is your responsibility to read carefully the charter-party and check the details. The charter-party has to be signed after the charter is booked, unless otherwise agreed. We will need: full name, postal address, nationality and Charterer's ID card copy.

For 'bareboat' chartering, your skipper & co-skipper must hold a valid sailing license, or co-skipper will sign on spot a declaration proving knowledge to navigate a sailing yacht. The amount of yacht chartering is shown only on the charter party. Any extra charter cost if any (skipper, hostess, fuel, outboard, end cleaning, etc) will be reported as options only, otherwise they will incur additional tax.

Note: For the departure of yacht only original documents are accepted from Greek Port Authorities, (ID card, passport, sailing license).

https://sunsailing.eu https://sun-sailing.com https://sunsailing.gr sunsailing.charter@yahoo.com Updated for 2019 Page2/2

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Responsibilities:

- 'SUN-SAILING', the Charterer and Yacht Owner: To comply with the terms of the charter-party and of our booking & cancellation policy.
- 1. Booking cancellation by the Charterer after the initial deposit and prior of charter period:

Any cancellation must be notified by e-mail or by letter and will be settled as follows:

Cancellation 91 days or more prior to embarkation: 30% withholding of charter price.

Cancellation 90 - 41 days prior to embarkation: 50% withholding of charter price.

Cancellation less than 40 days to embarkation: 100% withholding of charter price.

-- We will attempt to rebook any last minute cancellations, according to the charter period and availability of our yachts. If the cancelled yacht will be re-rented for the same cancelled period and under same conditions, cancelation fees will be refunded in total, minus -150€ processing & bank fee.

2. Modification by 'Sun-Sailing' or by the Owner:

In the event of unforeseen circumstances could arise last minute before the yacht delivery to the charterer, 'Sun-Sailing' or Yacht Owner, reserves the right to offer another similar boat (length, accommodation, condition). This would not be a sufficient reason for any refund, indemnity or chartering cancellation.

NOTICE: Any sailboat charter in Greece is a 'bareboat charter' even with a local skipper, in distinction with a permanent crewed vessel. All suggested vessels are insured against: Third party liability, sea pollution and serious damages to the hull, machinery and equipment. We advise a personal insurance for the duration of charter. More info online here:

https://www.iskipper.fr/sccm/index.php/espacecontrat/ajouterAuContrat

Online booking confirmation here:

https://sunsailing.eu/e_online_credit_card_payment.html
(The completion of initial deposit implies unreserved acceptance of our terms and conditions: terms of liability - booking conditions - bareboat charter-party.)

https://sunsailing.eu https://sun-sailing.com https://sunsailing.gr sunsailing.charter@yahoo.com